

**Foothill Christian School
Scrip Program
Frequently Asked Questions**

- **How does SCRIP work?**

The school purchases **SCRIP** at a reduced price from a company that acquires it directly from retailers. In turn, we sell each card for face value. The average return to the school ranges from 2% to 15% or more. For example, if you spend \$100 at Albertson's, Vons, Kohl's or Lowe's, we will receive a 4% return, that's \$4.00 to the school. The return may seem small, but everyday purchases will add up to thousands of dollars from groceries, gasoline, dining, clothes, and other purchases, especially as more families begin to use **SCRIP** on a regular basis.

- **Why do retailers accept SCRIP?**

National and local retailers need our business. These merchants want to support non-profit organizations, and in return ask you to support them by shopping with **SCRIP** at their stores.

- **Is SCRIP the same as giftcards available at area retailers?**

Basically, they're the same, except that Foothill must comply with certain guidelines for selling because we are a nonprofit organization. For example the sale of **SCRIP** requires us to involve volunteers in the process, along with paid staff.

- **How much money can the school raise from SCRIP?**

Based on our research, an organization of 150 families easily spends between one and two million dollars per year on food, clothing and other essentials. If these families use **SCRIP** for these purchases, they can raise as much as \$40,000 to \$80,000 per year for their organization, without spending an additional penny.

- **Can I use my credit card to buy SCRIP?**

Schools and colleges using **SCRIP** advise against using credit cards for the purchase of **SCRIP**. Foothill generates revenue from this program by limiting all purchases to cash, check or money order. Here's why: every credit card purchase of **SCRIP** actually costs the school a percentage of that sale; it's a fee that credit card companies charge for using the service. For example, the school will receive 2% of your gasoline purchase when **SCRIP** is used. But if that **SCRIP** has been purchased with American Express, the school will be charged approximately 7%, resulting in an actual loss of revenue to the school. Visa, MC, AmEx and Discover all have service fees ranging from 4% to 7% or more.

- **Are we required to purchase SCRIP this school year?**

Not during the 2009-10 school year. But we're asking every family to please buy at least \$50.00 in **SCRIP** each month.

- **Will we be required to purchase SCRIP next year?**

Yes, starting in fall 2010, families will be required to purchase a minimum \$100 of **SCRIP** each month. Please keep in mind that **SCRIP** is simply another way for you to make everyday purchases using giftcards, instead of checks or cash. It's an easy learning curve that requires no extra cost to you!

Ordering and Picking Up SCRIP is Easy

1. Place or Will Call your **SCRIP** order by simply going to the **SCRIP** Table near car line every Tuesday morning from 7:30 AM – 9:00 AM or from 2:30 PM to 4:00 PM.
2. **SCRIP** orders will be ready for Will Call one week from the day you placed the order.
3. You can also place a **SCRIP** order by downloading and completing our **SCRIP** Order Form at www.foothillchristian.org. Completed order forms with a check made payable to: Foothill Christian School may be turned in to our Baseline and Preschool Offices during regular business hours. We will notify you when your order is ready for Will Call.